#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 27, 2023

		O GROUP, I Registrant as Specified in its Ch	
	Florida (State or Other Jurisdiction of Incorporation)	1-14260 (Commission File Number)	65-0043078 (IRS Employer Identification No.)
	4955 Technology Way, Boca Raton, Florida (Address of Principal Executive Offices)		33431 (Zip Code)
	Registrant's telephone i	number, including area code (50	51) 893-0101
	(F	N/A rmer Address, if Changed Since Last F	
	k the appropriate box below if the Form 8-K filing is intended wing provisions (see General Instruction A.2. below):	d to simultaneously satisfy the fil	ing obligation of the registrant under any of the
	Written communications pursuant to Rule 425 under the Sec	curities Act (17 CFR 230.425)	
	Written communications pursuant to Rule 425 under the Sec Soliciting material pursuant to Rule 14a-12 under the Excha	·	
	•	nge Act (17 CFR 240.14a-12)	CFR 240.14d-2(b))
	Soliciting material pursuant to Rule 14a-12 under the Excha	nge Act (17 CFR 240.14a-12) 2(b) under the Exchange Act (17	
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	Soliciting material pursuant to Rule 14a-12 under the Excha Pre-commencement communications pursuant to Rule 14d-2 Pre-commencement communications pursuant to Rule 13e-4 rities registered pursuant to Section 12(b) of the Act:	nge Act (17 CFR 240.14a-12) 2(b) under the Exchange Act (17 dec) under the Exchange Act (17 dec) under the Exchange Act (17 dec)	CFR 240.13e-4(c))  Name of each exchange
□ □ □ □ □ Secu □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □	Soliciting material pursuant to Rule 14a-12 under the Excha Pre-commencement communications pursuant to Rule 14d-2 Pre-commencement communications pursuant to Rule 13e-4 rities registered pursuant to Section 12(b) of the Act:  Title of each class	nge Act (17 CFR 240.14a-12) 2(b) under the Exchange Act (17 GC) under the Exchange Act (17 GC	Name of each exchange on which registered  New York Stock Exchange

Section 7 Regulation FD

#### Item 7.01 Regulation FD Disclosure.

The slide presentation furnished hereto as Exhibit 99.1, and incorporated herein by reference, will be presented to certain existing investors of The GEO Group, Inc. (the "Company") beginning on November 27, 2023, and may be used by the Company in various other presentations to existing and prospective investors and analysts on or after November 27, 2023.

The information furnished in this Item 7.01, including Exhibit 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filings under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing. The filing of this Item 7.01 of this Current Report on Form 8-K shall not be deemed an admission as to the materiality of any information herein that is required to be disclosed solely by reason of Regulation FD.

Section 9 Financial Statements and Exhibits

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.

No. Description

99.1 <u>Investor Presentation to be used beginning on November 27, 2023.</u>

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### THE GEO GROUP, INC.

November 27, 2023 Date

By: /s/ Brian R. Evans

Brian R. Evans Senior Vice President and Chief Financial Officer (Principal Financial Officer)



# Investor Presentation 3Q23

## **Highlights - Attractive Investment Characteristics**

#### **Quarterly Highlights**

- 3Q23 Revenue of \$602.8 Million
- 3Q23 Adjusted EBITDA of \$118.7 Million
- 3Q23 results reflect higher transportation revenues and higher international revenues

#### **Focus on Debt Reduction**

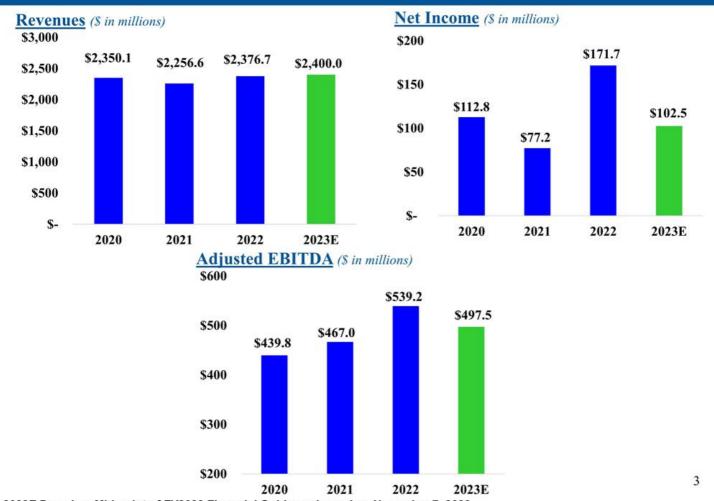
- Reduced net debt by approximately \$109 million in 3Q23, bringing total net debt to \$1.8 billion
- Goal of reducing net debt by approximately \$175 million \$200 million per year on average

#### **Attractive Equity Valuation**

- Attractive equity valuation compared to peer group and similar diversified services companies.
- GEO stock currently trading at approximately 6x Enterprise Value to Adjusted EBITDA and at approximately 15% Free Cash Flow Yield

<sup>\*</sup> Net Debt is defined as gross principal debt less cash from restricted subsidiaries.

## **Financial Highlights**



<sup>\* 2023</sup>E Based on Mid-point of FY2023 Financial Guidance issued on November 7, 2023

# Company Overview

## **Company History**

- > Founded in 1984
- Initial Public Offering (IPO) in 1994
- Listed on NYSE in 1996
- Included in Major Indexes:
  - > S&P 600
  - Russell 2000
- > 18,000+ Employees

## **Diversified Government Service Provider**

#### Secure Residential Care

- ICE Processing Centers
- USMS Detention Facilities
- State Correctional and Rehabilitation Facilities

#### Non-Secure Residential Care

Residential Reentry Centers/Halfway Houses

### Non-Residential Services

- Day Reporting Centers
- Electronic Monitoring
- Services provided in US, Australia, UK, and South Africa

# GC Corporate Structure

GEO Secure Services



• 44,731 Beds • 36 Facilities Owned/Leased



• 17,557 Beds • 12 Facilities | Managed Only

GEO Care **Reentry Services** 

Residential

• 8,894 Beds

Owned/Leased

• 184 Beds • 2 Facilities | Managed Only Electronic Monitioring

• 298,000 Supervised Individuals on Electronic Monitoring

• 98 ISAP Offices

GEO International Services



• 38 Facilities

• 3,501 Beds • 3 Facilities | Managed Only



Centers

• 3,024 Beds • 1 Facility | Managed Only

**Non-Residential** 

• 88 Non-Residential

**GCOamey** 

Transportation Services in the U.K.

Leased/Not Managed Facilities





• 3,364 Beds • 8 Facilities

# **Diversified U.S. Facility Footprint**

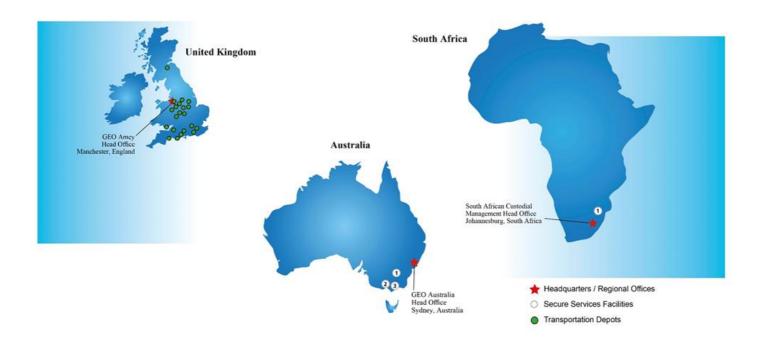
48 GEO Secure Services Facilities
40 GEO Care Residential Facilities

**8 Leased/Not Managed Facilities** 



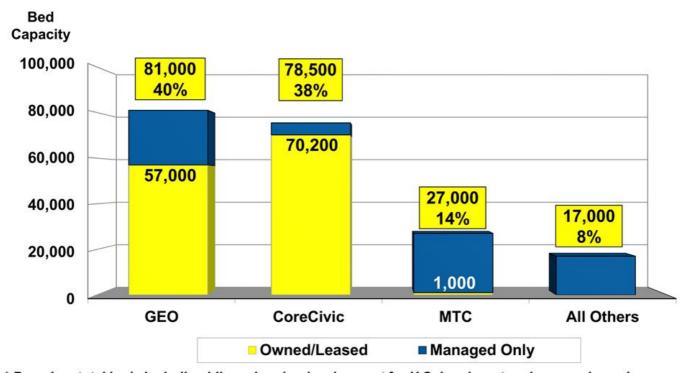
# **International Services**

## **4 International Facilities**



## GEO is a Leading Diversified Services Provider

GEO is a leading provider of diversified secure and community reentry services with a 40% share of the market



<sup>\*</sup> Based on total beds including idle and under development for U.S. headquartered companies only Figures are an approximation based on company disclosures and websites

## Difficult to Replace Real Estate

- 17.5 Million Sq. Ft. owned and/or managed
- 57,000 Owned/Leased Beds
- Economic Useful Life: 75+ Years
- Newer Facility Assets = 20-Year Avg. Age
- Difficult to Replace = High Barriers to Entry
  - Difficult permitting and zoning
  - Long development lead times
  - High Capital Requirements
- \$2 billion in book long-term assets with minimum targeted ROI of 13-15%







# **Segment Trends**

## **Segment Trends**

#### ICE

- U.S. Southwest Border Crossings
- Alternatives To Detention Program

#### **USMS**

- Continued Capacity Needs
- Facilities strategically located to support USMS needs

**Demand for Diversified Government Services** 

## **State Correctional Agencies**

- > Aging State prison infrastructure
- Correctional Staffing challenges

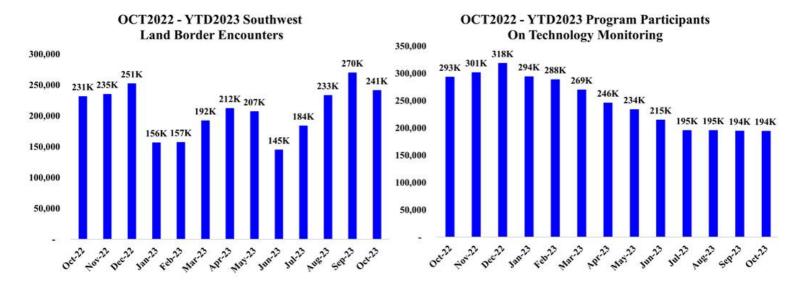
## **Reentry Services**

- Available capacity at existing residential reentry centers
- Growth in Non-Residential Programs

## **U.S. Immigration and Customs Enforcement**

U.S. Southwest Border
Crossings

Alternatives To Detention Program



Source: U.S. Customs and Border Protection FY Southwest Land Border Encounters by Month (cbp.gov/newsroom/stats/southwest-land-borderencounters)

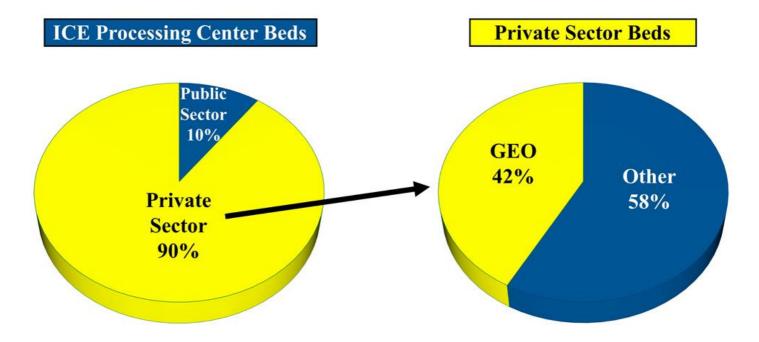
Source: TRAC Alternatives to Detention Data (trac.syr.edu/immigration/detentionstats/atd\_pop\_table.html) 14 and ICE Data (ice.gov/detain/detention-management)

## **Federal Appropriations Update**

- We believe that ICE continues to face budgetary pressures, and the timing of the passage of appropriations bills in Congress remains uncertain.
- The federal government is currently funded under a short-term Continuing Resolution through early 2024 and Congress has yet to reach an agreement on the long-term appropriations bills to fund the government in fiscal year 2024.
- The current Senate version of the Homeland Security Appropriations bill keeps funding for ICE beds at the current level of 34,000 and slightly increases the overall funding available for the Alternatives to Detention programs.
- The current version of the House Homeland Security Appropriations bill would increase ICE beds to 41,000 and includes a provision that would require the use of ISAP electronic monitoring capabilities for all individuals in the nondetained docket for the entire duration of their proceedings.
- The White House has also submitted a Supplemental Appropriations request to Congress, which includes additional funding for ICE beds and the Alternatives to Detention program.

## **U.S. Immigration and Customs Enforcement**

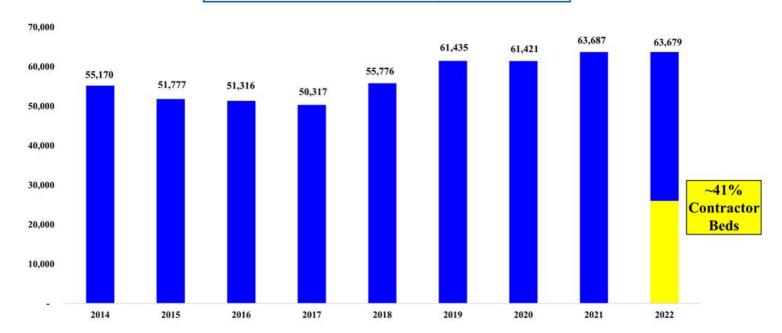
## ICE Processing Center Beds Breakdown \*



<sup>\*</sup> Approximations based on contract guarantee bed counts Source: ICE Data (<u>ice.gov/detain/detention-management</u>)

## **U.S. Marshals Service (USMS)**

# Stable USMS Detention Populations (2014 –2022)



Source: 2014-2021 figures are taken from the USMS FY 2023 Performance Budget (https://www.justice.gov/file/1493071/download#:~:text=The%20USMS%20requests%20a%20total,for%20FPD%20in%20FY%202023.)

Source: YTD2022 Figures are based USMS 2022 Average Daily Population (https://www.usmarshals.gov/sites/default/files/media/document/2022-Prisoner-Operations.pdf)

## **Aging Public Prisons**

- > Aging Public Prison Facilities are Costly and Less Safe
  - Public Prison Facilities have Significant Deferred Maintenance Needs
- More than 200,000 Public Prison Beds are Older than Economic Useful Life of 75 years
  - Close to 100,000 Public Prison Beds are 100+ Years Old
- > GEO Prison Portfolio is Significantly Younger than States where we operate
  - GEO Facilities have Average Age of 20 Years

Avg. Age 70 64 60 49 48 50 46 42 38 38 38 36 30 20 10 GEO Virginia Florida Oklahoma California New Mexico Arizona Texas Georgia Michigan

Source: Bureau of Justice Statistics; State DOC Websites

## **Aging State and Federal Prison Infrastructure**

- > The majority of Public Prison Facilities have Significant Deferred Maintenance Needs
  - According to a May 2023 DOJ OIG Report, the Federal Bureau of Prisons has approximately 123 facilities requiring an estimated \$2 billion in maintenance costs<sup>1</sup>
  - In late 2018, it was estimated by CGL, a criminal justice consulting and construction firm, that more than 80% of U.S. state prisons are 20 years old or older, representing approximately \$69 billion in replacement costs.<sup>2</sup>
  - "...prisons built decades ago were never designed to deliver the services that are needed in today's environment." – Kevin H. Kempf, Former Executive Director, Correctional Leaders Association<sup>3</sup>
- > After decades of funding challenges, some states have begun to address their aging infrastructure needs with expensive prison construction projects
  - New York City (\$8 billion 4,200 bed facility)<sup>5</sup>
  - Indiana (\$1.2 billion 4,200-bed facility)<sup>4</sup>
  - Alabama (\$1 billion 4,000-bed facility)<sup>4</sup>
  - Fulton County, GA (\$1.6 billion 4,500-bed facility)<sup>6</sup>
  - Nebraska (\$350 million 1,500-bed facility)<sup>4</sup>

#### \*Sources:

- 1) DOJ OIG Report on BOP Efforts to Maintain and Construct Institutions
- 2) Correctional News (September/October 2018)
- 3) Correctional Leaders Stress National Need for New Facilities (2021)
- 4) Billion-dollar prisons: why the US is pouring money into new construction
- 5) As Conditions Worsen at Rikers, New Commission Revives Push to Close It
- 6) Fulton scales back jail plan, debates financing

# Available Beds in Inventory

Secure Services Facilities	Location	Ownership	Bed Count
D. Ray James Correctional Facility	GA	Owned	1,900
Flightline Correctional Facility	TX	Owned	1,800
North Lake Correctional Facility	МІ	Owned	1,800
Big Spring Correctional Facility	TX	Owned	1,732
Rivers Correctional Facility	NC	Owned	1,450
Cheyenne Mountain Reentry Center	СО	Owned	750
McFarland Female CRF	CA	Owned	300
	·	SUBTOTAL	9,732
Non-Secure Reentry Facilities			
Coleman Hall	PA	Owned	350
Hector Garza Center	TX	Owned	139
Other Facilities	Multiple	Owned	~800
	•	SUBTOTAL	1,289

## **Financial Overview**

## **Financial Highlights**

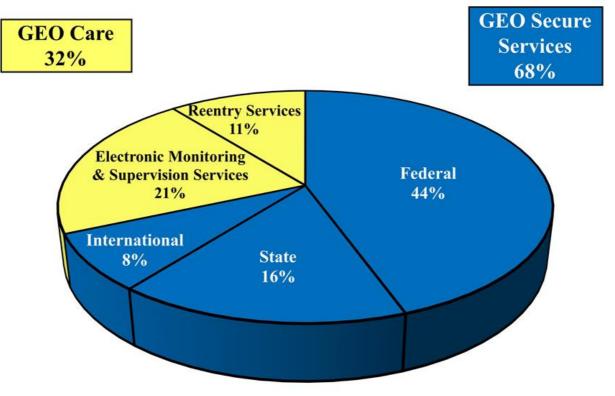
- > 3Q23 Revenue of \$602.8 Million
- > 3Q23 Net Income of \$24.5 Million
- > 3Q23 Adjusted EBITDA of \$118.7 Million

	Q3 2023	Q3 2022	YTD 2023	YTD 2022
Revenue	\$602,785	\$616,683	\$1,804,885	\$1,756,045
Net Income	\$24,503	\$38,312	\$82,022	\$130,164
Adjusted EBITDA*	\$118,670	\$136,199	\$378,554	\$393,706

<sup>\*</sup> Reconciliation of Non-GAAP measures included in GEO's 3Q23 Earnings Release & Supplemental 22

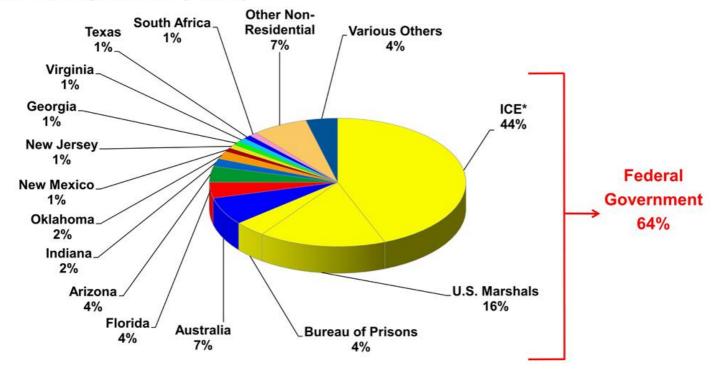
# **Revenues by Segment**

## FY2022 Revenue = \$2.38 Billion



## **Diversified Long-Term, High-Quality Customer Relationships**

Revenues By Customer (FY2022)



Long-term relationships with top customers - 30+ Years with Federal Gov't

<sup>\*</sup> Includes ICE Alternatives to Detention-ISAP Contract

## FY2023 Guidance

Net Income	\$100 Million - \$105 Million
+ Net Interest Expense	\$217.0 Million - \$217.0 Million
+ Income Taxes (including income tax provision on equity in earnings of affiliates)	\$40.0 Million - \$45.0 Million
+ Depreciation and Amortization	\$127.0 Million – \$127.0 Million
+ Non-Cash Stock Based Compensation	\$15.7 Million - \$15.7 Million
- Other Non-Cast	(\$4.7 Million) – (\$4.7 Million)
Adjusted EBITDA	\$495 Million - \$500 Million
Net Income Attributable to GEO Per Diluted Share	\$0.80 - \$0.85
Weighted Average Common Shares Outstanding - Diluted	123.5 Million
CAPEX	
Growth	\$9 Million - \$10 Million
Technology	\$16 Million - \$20 Million
Facility Maintenance	\$45 Million - \$50 Million
Capital Expenditures	\$70 Million - \$80 Million
Total Debt, Net	\$1.820 Billion - \$1.780 Billion
Total Leverage, Net *	3.66x - 3.58x

 $<sup>{}^*\, {\</sup>it Total \, Net \, Leverage \, is \, calculated \, using \, the \, {\it midpoint \, of \, Adjusted \, EBITDA \, guidance \, range.} \\$ 



## **High Quality Government Contracts**

- All Investment Grade Customers
- Required by Law to Pay on Time: 45-60 days
- No Receivables Problems
- Payment Schedule: Monthly Billing
- Majority of Contracts Include Fixed Monthly Payments
- Contract Terms: Average Length of 7-10 Years
- Customer Retention: In Excess of 90%

## **Highly Regulated / Professional Services**

- Lengthy Contracts Specifying all Service Requirements
- On-Site, Full-Time Customer Contract Monitors at Facilities in the U.S.
- Full-time GEO Compliance Monitors at Facilities in the U.S.
- Independent Contract Compliance Division Reporting Directly to the CEO, which Conducts Ongoing Comprehensive Facility Audits
- American Correctional Association Accreditation with Scores in Excess of 99%
- National Commission on Correctional Health Care Accreditation

## **Board Oversight**

#### **Human Rights Committee**

- Annual review of Human Rights & ESG Report
- Periodic review of ESG initiatives
- Ongoing review of company's treatment of those entrusted to its care
- Periodic review of GEO's engagement with investors and external stakeholders

# Cyber Security & Environmental Oversight Committee

- Periodic reviews of GEO's cyber security capabilities and privacy practices, periodic review of potential cyber vulnerabilities and remediation measures, if needed
- Risk management of cybersecurity threats
- Periodic review and evaluation of GEO's environmental sustainability initiatives

# Criminal Justice & Rehabilitation Committee

- Periodic review of GEO Continuum of Care
- Periodic review of in-custody rehabilitation programs
- Periodic review of reentry services and programs
- Periodic review of post-release support services

# Nominating & Corporate Governance Committee

- Periodic review of GEO's bylaws, Code of Business Conduct and Ethics, and corporate governance guidelines
- Annual review of GEO's Political Activities and Contributions Policy and Report
- Annual review of GEO's political contributions and lobbying expenditures

## **GEO's ESG Objectives**

- To implement best practices that follow recognized global Human Rights standards and respect the dignity and basic human rights of all individuals in our care.
- To be a leading provider of enhanced in-custody rehabilitation programs and post-release support services through our award-winning GEO Continuum of Care ®.
- To provide quality support services that foster a safe and humane environment, deliver high-quality medical care, and adhere to independent accreditation standards.
- To provide development opportunities to our workforce and to instill an organizational culture rooted in diversity, inclusion, and respect.
- To advance environmental sustainability in our facilities by investing in energy conservation measures and following independent Green Building certification standards.

## Fifth Annual Human Rights and ESG Report

- At the end of September, GEO published our Fifth Annual Human Rights and ESG Report.
- The report includes enhanced disclosures related to our Board oversight of human rights and ESG matters, employee diversity and training programs, corporate governance, and environmental sustainability, with updated ESG metrics covering the 2022 calendar year.
- The publication of our fifth annual Human Rights and ESG report highlights our continued commitment to respecting the human rights and improving the lives of those entrusted to our care.
- In 2022, GEO undertook a Human Rights Due Diligence process, the results of which are available on GEO's website.
- Moving forward, we expect to evaluate additional human rights initiatives, including a future review of our Global Human Rights Policy and its implementation.

## **Diversified Employer**

#### **Diversity**

- We are proud to be a diversified employer.
- Women comprise an equal portion of our domestic workforce and play a significant role in our leadership and management.
- Across GEO, under-represented minorities account for 68% of our U.S. workforce.

#### **Employee Training**

- We have a robust training program for staff at all levels of the organization.
- In 2022, our U.S. Secure Services division completed approximately 1.5 million staff training hours



## **Environmentally Responsible**

- GEO's Environmental Sustainability Policy Statement is disclosed in Annual ESG Report.
- GEO also provides disclosures on energy consumption statistics, water usage metrics, and Greenhouse Gas (GHG) Scope 1 and Scope 2 Emissions and Intensity Ratios.
- New disclosures related to Sustainability Audits and Energy Improvements at select GEO facilities.
- As a result of these audits, GEO will invest approximately \$25 million to retrofit, modify, and upgrade lighting, water, laundry, and HVAC systems at select Secure Services facilities. As of 2022, \$13 million in energy improvement projects have been completed.

**GOING GREET** 

#### **World Class Health Care**

- Disclosures in our Human Rights and ESG Report demonstrate the high quality of medical services provided across GEO's Secure Services facilities in the U.S.
- In 2022, our Secure Services Health Care Division oversaw nearly 575,000 medical encounters, including intake health screenings, physical exams, chronic care visits, off-site consultations, sick calls, dental visits, and mental health visits.
- Our facilities are highly rated by leading accreditation entities:
  - The American Correctional Association
  - The Nation Commission of Correctional Health Care

	2022	2021	2020
Intake Health Screenings	96,807	144,584	81,578
Physical Exams	66,426	93,890	59,124
Chronic Care Visits	54,670	70,020	89,517
Off-Site Consultations	13,538	14,138	11,960
Sick Calls	197,299	275,798	269,741
Dental Visits	40,704	40,766	55,842
Mental Health Visits	105,327	176,014	115,977

\*The data presented above is only for facilities where GEO provides health services. Data for 2022 reflects the discontinuation of several Federal Bureau of Prisons contracts between 2021 and 2022.

Source: 2022 GEO Human Rights and ESG Report

#### GEO Continuum of Care®: Rehabilitator of Lives

- GEO Continuum of Care® focuses on integrating in-custody evidence-based rehabilitation with post-release services aimed at reducing recidivism.
- GEO Continuum of Care 2022 Milestones:
  - Completed approximately 3.5 million hours of rehabilitation programming
  - Awarded approximately 2,400 GEDs and high school equivalency degrees
  - Awarded over 8,100 vocational training certifications
  - Awarded approximately 7,300 substance abuse treatment completions
  - Achieved over 40,000 behavioral program completions and more than 34,000 individual cognitive behavioral sessions
  - Provided Post-Release support services to more than 2,500 individuals with over 700 attaining employment.



Since 2016, GEO has allocated approximately \$9.3 million in grants to returning citizens to assist them with community needs.

# **Appendix: Financial Information**

## **Income Statement**

		Q3 2023 (unaudited)		Q3 2022 (unaudited)		YTD 2023 (unaudited)		YTD 2022 (unaudited)
Revenues	\$	602,785	\$	616,683	\$	1,804,885	\$	1,756,045
Operating expenses		440,667		436,210		1,302,287		1,233,162
Depreciation and amortization		31,173		32,330		94,787		100,284
General and administrative expenses		47,356		50,022		139,182		147,878
Operating income	_	83,589	-	98,121	-	268,629	_	274,721
Interest income		1,320		5,111		3,785		16,301
Interest expense		(55,777)		(46,537)		(165,081)		(111,383)
Loss on extinguishment of debt		(91)		(37,487)		(1,845)		(37,487)
Gain on asset divestitures	8=	1,274	_	29,279	_	3,449	_	32,332
Income before income taxes and equity in earnings of affiliates		30,315		48,487		108,937		174,484
Provision for income taxes		6,521		11,246		30,036		48,106
Equity in earnings of affiliates, net of income tax provision		709		1,071		3,121		3,786
Net income	_	24,503	_	38,312	_	82,022	_	130,164
Less: Net loss attributable to noncontrolling interests		16		25		71		119
Net income attributable to The GEO Group, Inc.	\$	24,519	\$	38,337	\$	82,093	\$	130,283
Weighted Average Common Shares Outstanding:								
Basic		122,066		121,154		121,850		120,998
Diluted		123,433		122,426		123,479		121,907
Net income per Common Share Attributable to The GEO Group, Inc.	*;							
Basic: Net income per share — basic	\$_	0.17	\$_	0.26	\$_	0.66	\$_	0.89
Diluted: Net income per share — diluted	\$_	0.16	\$_	0.26	\$_	0.65	\$_	0.89

All figures in '000s, except per share data
 In accordance with U.S. GAAP, diluted earnings per share attributable to GEO available to common stockholders is calculated under the if-converted method or the two-class method, whichever calculation results in the lowest diluted earnings per share amount, which may be lower than Adjusted Net Income Per Diluted Share.

## **Balance Sheet**

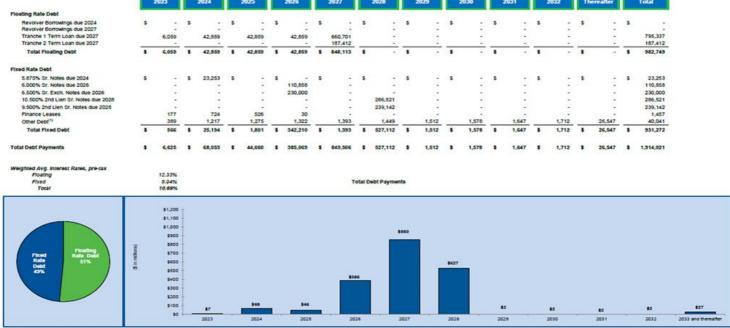
	Sep	As of tember 30, 2023 (unaudited)	Dec	As of cember 31, 2022 (unaudited)
ASSETS		(unaudied)		(unaballed)
Cash and cash equivalents	\$	141,020	\$	95,073
Accounts receivable, less allowance for doubtful accounts		356,501		416,399
Prepaid expenses and other current assets		41,138		43,536
Total current assets	\$	538,659	\$	555,008
Restricted Cash and Investments		130,729		111,691
Property and Equipment, Net		1,951,524		2,002,021
Operating Lease Right-of-Use Assets, Net		106,552		90,950
Assets Held for Sale		5,130		480
Deferred Income Tax Assets		8,005		8,005
Intangible Assets, Net (including goodwill)		893,449		902,887
Other Non-Current Assets		90,335		89,341
Total Assets	s	3,724,383	\$	3,760,383
LIABILITIES AND SHAREHOLDERS' EQUITY				
Accounts payable	\$	66,758	\$	79,312
Accrued payroll and related taxes		78,568		53,225
Accrued expenses and other current liabilities		200,187		237,369
Operating lease liabilities, current portion		24,506		22,584
Current portion of finance lease obligations, and long-term debt		63,307		44,722
Total current liabilities	\$	433,326	\$	437,212
Deferred Income Tax Liabilities		75,849		75,849
Other Non-Current Liabilities		79,797		74,008
		86,849		73,80
Operating Lease Liabilities		740		1,280
				4 000 440
Finance Lease Liabilities		1,789,273		1,933,14
Operating Lease Liabilities Finance Lease Liabilities Long-Term Debt Total Shareholders' Equity		1,789,273 1,258,549		1,933,145 1,165,088

<sup>\*</sup> all figures in '000s

## **Debt Maturity Schedule**



**Debt Maturity Schedule\*** 



(1) Bears interest at SOFR + 205 bps. Company has entered into interest rate swap agreements to fix the interest rate to 4.22%

<sup>\*</sup> These amounts are in '000s and represent future maturities as of 12/31 of each year

## Reconciliation of Adjusted EBITDA and Adjusted Net Income

\$	48,570 132,569 100,284
<b>\$</b>	48,570 132,569 100,284 411,587 (32,332 119
, \$ ))	132,569 100,284 411,587 (32,332 119
, \$ ))	132,569 100,284 411,587 (32,332 119
\$ \$ )	100,284 411,587 (32,332 119
\$	411,587 (32,332 119
)	(32,332 119
	119
	119
	119
	13.010
	1,322
)	
\$	393,706
\$	130,283
)	(32,958)
Ř.	37,487
	1,322
9	(6,772
\$	129,362
ě	121,907
	1.06
<b>93</b> 49 45	93 \$ 49) 45 03 92 \$

<sup>\*</sup> all figures in '000s, except per share data

<sup>\*\*</sup> including income tax provision on equity in earnings of affiliates

<sup>\*\*\*</sup> includes loss on extinguishment of debt

<sup>(1)</sup> Tax adjustment related to gain on asset divestitures and loss on extinguishment of debt.

#### **Definitions**

#### EBITDA:

EBITDA is defined as net income, adjusted by adding provisions for income tax, interest expense, net of interest income, and depreciation and amortization.

#### Adjusted EBITDA:

Adjusted EBITDA is defined as EBITDA adjusted for gain on asset divestitures, pre-tax, net loss attributable to non-controlling interests, stock-based compensation expenses, pre-tax, transaction related expenses pre-tax, and other non-cash revenue & expenses, pre-tax, and certain other adjustments as defined from time to time.

#### Adjusted Net Income:

Adjusted Net Income, is defined as net income attributable to GEO adjusted for certain items which by their nature are not comparable from period to period or that tend to obscure GEO's actual operating performance, including for the periods presented gain on asset divestitures, pre-tax, loss on extinguishment of debt, pre-tax, transaction related expenses pre-tax.

#### Net Debt/Net Leverage:

Net Debt is defined as gross principal debt less cash from restricted subsidiaries. Net Leverage is defined as Net Debt divided by Adjusted EBITDA.

#### Net Operating Income (NOI):

Net Operating Income is defined as revenues less operating expenses, excluding depreciation and amortization expense, general and administrative expenses, real estate related operating lease expense, and gain on asset divestitures, pre-tax. Net Operating Income is calculated as net income adjusted by subtracting equity in earnings of affiliates, net of income tax provision, and by adding income tax provision, interest expense, net of interest income, loss on extinguishment of debt, depreciation and amortization expense, general and administrative expenses, operating lease expense, real estate, and gain on asset divestitures, pre-tax.